

IFE Americas takes partnership approach



IFE Americas, Inc. is a leading supplier of fluid systems components, offering a full range of connecting, clamping and protection products. IFE and its distributors work closely together to meet technical challenges for our customers and reduce their cost of operation. Primary markets served include:

- Marine
- Heavy equipment
- Heavy truck
- ATV's
- Lawn and garden
- Agriculture
- Fluid storage
- Material handling
- Power generation
- Irrigation

At IFE, solutions begin with quality fastening products, manufactured in strategic locations and supported by our in-house technical center. Experience is also important, and IFE President Bob Ward has spent over 25 years in the fluid systems connecting industry. Another key factor is our philosophy of teaming with our distributors, many of whom have been with IFE from its beginning.

In our experience, strong relationships are built on partnership and mutual respect. We never bypass distributors by contacting their customers directly, or expect them to know IFE products as well as we do. When we work together and combine our strengths, everybody wins... especially the customer. And small and medium-size customers get the same level of technical support we offer billion-dollar companies.

IFE is currently looking for qualified distributors to help us grow in open areas of the U.S. and Canada. If you'd like to know more, please call Bob Ward at (248) 446-1900 or email him at robert.ward@ife-group.com. He'll be pleased to provide references from other NFDA members.

IFE Product Range

- American-style hose clamps
- Swedish-style hose clamps
- German-style hose clamps
- German-style hose clamps with built-in springs
- Heavy-duty hose clamps
- V-band clamps
- Accumulator clamps
- Medium-pressure couplings
- No-hub drainage couplings
- Mounting straps
- Braided heat-shrinkable sleeves
- Heat-shrinkable tubing (halogen-free)

IFE Americas is a global provider of sealing and retaining solutions to meet customer needs. We offer a wide range of clamps, couplings, straps, and sleeves, with in-house testing facilities and technical support.



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