

At Beacon, we value the importance of building a strong and mutually successful partnership by customizing our VMI Support Program to meet all your requirements. We remove steps from your procurement process by establishing a long term pricing agreement and inventory management strategy plan with in-house quality experts and advanced quality procedures that will increase your bottom-line.

Our in-house performance testing lab goes beyond typical industry inspection practices. Each lot is tested based on four critical ASME specifications to ensure parts will perform as designed before they leave our warehouse. We will work with you to support your inventory management goals by developing a customer specific plan for the parts you assign to us. You can rely on us to maintain the right inventory levels based on your demand and usage rates and be confident that your parts will be in stock and ready to ship!

- ❖ Reduce your TCO by simplifying your supply chain and streamlining your procurement process
- ❖ Lower your cost of carrying inventory while maintaining proper inventory levels without sacrificing product availability
- ❖ Increase productivity and reduce labor cost by eliminating the need to inspect parts that have been tested and approved in our multi-level quality validation process
- ❖ A long lasting supply chain partner that delivers a strategic approach to managing your program parts

Call your Beacon representative today
to learn more!



BUY FROM BEACON

THE PARTNER TO WORLD CLASS VMI DISTRIBUTORS



Reducing total cost of ownership is a critical feature we provide to our business partners.

Beacon's VMI Support Program can reduce your TCO by simplifying your supply chain and streamlining your procurement process. Make an immediate impact on your bottom line by reducing your total cost through optimized operational efficiencies so you can minimize processing on your end.

This is a case study of a customer on our VMI Support Program and the savings they calculated as a result. Please note that cost savings will differ between customers.

Labor Costs	Carrying Costs	Error Related Costs	Direct Costs
Parts Management Quality Inspection Testing	Inventory Investment Storage & Handling Finance & Interest	Inaccuracies Oversights Poor Quality Expedites Mistakes	Cost of Goods
4.7%	5.2%	3.4%	1.9%
Sales Dollars [EAU]	Direct Cost Savings	TCO Cost Savings	
\$47,300.00	\$898.70 [1.9%]	\$7,189.60 [15.2%]	

Let us support your VMI customers by taking responsibility for the parts we supply.

Contact a Beacon Sales Representative to learn more about how our VMI support program can benefit your company.



A QUALITY DRIVEN COMPANY FORMING THE FUTURE

800. 669. 2658 beaconfasteners.com